

## **International Intrinsic Value**

Large Cap Core, U.S.-Traded International Stocks

March 31, 2024

## Portfolio Management Team <sup>1</sup>



Curtiss M. Scott Jr., CFA
President & Chief Investment Officer and Partner
46 years of industry experience | 28 years with the firm



John J. White, CFA Senior Portfolio Manager and Partner 41 years of industry experience | 22 years with the firm



John C. Holden, CFA Senior Portfolio Manager and Partner 41 years of industry experience | 18 years with the firm



Shaun C. Siers, CFA Senior Portfolio Manager and Partner 17 years of industry experience | 17 years with the firm

#### **Firm Overview**

Fundamentally-driven, value-oriented manager with \$4.9 billion in Assets Under Management and approximately \$1.2 billion in model Assets Under Administration<sup>1</sup>

Proprietary Price/Intrinsic Value ("P/IV") methodology developed more than 35 years ago is utilized with five large cap strategies

Four portfolio managers collectively average more than 35 years of industry experience

Privately owned firm in Louisville, KY; employees hold an 83% equity stake and 100% of voting units

## **Investment Philosophy**

Portfolio constructed using the firm's P/IV philosophy and proprietary Multi-Factor Ranking process

Identifying stocks with attractive valuation, improving fundamentals *and* market acceptance

Comprehensive, disciplined buy and sell process, with risk controls

Resulting portfolio will, we believe, consistently outperform the MSCI ACWI ex-US over full market cycles

## **How We Buy Stocks**

Our method blends the **best of three disciplines** to focus our efforts on the most attractive targets for fundamental analysis.



#### **Portfolio Attributes**

- High Quality, Large Cap U.S.-Traded International Stocks
- Bottom-Up, Fundamentally-Based Portfolio Construction
- Broad Economic Sector & Geographic Diversification
- Stringently Enforced Sell Discipline
- Portfolio of 65-85 Stocks
- Annual Turnover: 15% 35%

## Portfolio Performance (%) 3,4

	IIV (Gross)	IIV (Net)	ACWI ex-US
1Q 2024	6.31	6.09	4.69
YTD 2024	6.31	6.09	4.69
1 Year	16.29	15.33	13.26
3 Year	3.79	2.92	1.94
5 Year	8.84	7.93	5.97
7 Year	7.48	6.58	5.88
10 Year	5.28	4.40	4.25

Inception Date: 10/1/2005. Returns, excluding QTD and YTD, are annualized. See footnote for information on past performance, including fees used for net calculations. Additional fees may apply.

#### **Portfolio Characteristics** 2,3,4

	IIV	ACWI ex-US
Weighted Avg Market Cap (billions)	\$78.3	\$105.1
Median Market Cap (billions)	\$58.0	\$9.4
Price/Intrinsic Value	0.67	N/A
Trailing Price/Earnings	11.4x	16.2x
Dividend Yield	3.0%	2.9%
Trailing 5 Yr. EPS Growth Rate	10.7%	7.9%
TAM Quality Rating	B+	N/A

# Top Ten Holdings by Market Value <sup>2,3</sup>

1 0 7	
CRH PLCI	Komatsu Ltd.
NXP Semiconductor	Capgemini SE
Itochu Corp.	Hitachi Ltd.
Aercap Holdings	Royal Dutch Shell
Compagnie de Saint-Gobain	AXA SA
Top Ten as Percentage of Total	Portfolio: 21.8%

<sup>&</sup>lt;sup>1</sup> Firm experience includes time with Todd Investment Advisors and its predecessor firms. Assets Under Management of \$4,899.5 million do not include Assets Under Administration of \$1,180.0 million, as the firm does not have discretion over the accounts, nor does the firm arrange for or affect the purchase or sale of model securities for the client.

#### International Intrinsic Value

Calendar Year Returns (%) 3,4	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014
International Intrinsic Value (Gross)	14.89	-11.10	12.42	10.26	28.35	-17.72	26.53	<b>-</b> 2.77	-1.93	-3.93
International Intrinsic Value (Net)	13.93	-11.87	11.49	9.35	27.28	-18.42	25.49	-3.59	-2.74	-4.72
Benchmark:										
MSCI ACWI ex-US	15.62	-16.00	7.83	10.65	21.51	-14.20	27.19	4.50	-5.66	-3.87

### Sector Diversification (%) 2,3,4

	IIV	ACWI ex-US
Cash	4.1	
Communication Services	4.6	5.1
Consumer Discretionary	5.6	11.8
Consumer Staples	1.9	7.4
Energy	10.0	5.5
Financials	25.3	21.4
Health Care	7.8	9.2
Industrials	19.4	13.7
Information Technology	10.8	13.4
Materials	8.4	7.5
Real Estate	1.2	2.0
Utilities	0.9	3.0

### Regional Diversification (%) 2,3,4

	IIV	ACWI ex-US
Cash	4.1	
Emerging Markets	18.0	26.9
Canada	2.1	8.3
Europe & Middle East (ex U.K.)	42.4	33.6
Japan	19.4	15.3
Pacific (ex Japan)	1.5	6.9
United Kingdom	12.5	9.0
United States		

Portfolio weightings are limited to ±10% of the MSCI ACWI ex-U.S. sector and region weightings. In accordance with MSCI GICS categories, benchmark sector weightings are compiled by TAM based on each stock's weight of the index noted as of the stated period. Benchmark country/region weightings are compiled according to country of domicile by TAM based each stock's weight of the index as of the stated period.

Past performance does not provide any guarantee of future performance, and one should not rely on the composite or any security's performance as an indication of future performance. Investment return and principal value of an investment will fluctuate so that the value of the account may be worth more or less than the original invested cost. There is no guarantee that this investment strategy will work under all market conditions.

Specific stocks discussed are included to help demonstrate the investment process or, as a review of the Composite's results; and are not intended as recommendations of said securities and carry no implications about past or future performance. All or some of the specific stocks mentioned may have been purchased or sold by accounts within the Composite during the period, or since the period, and may be purchased or sold in the future. The compilation of information contained herein reflects the views and opinions of TAM financial professionals at the time of creation which may change at any time without prior notification. There is no guarantee that any forward-looking opinions will occur.

Todd Asset Management LLC ("TAM") is a registered investment adviser. Registration of an investment adviser does not imply any level of skill or training. The performance presented represents a composite of fully discretionary accounts invested primarily in large cap internationally domiciled, US traded equity securities, with the objective to seek capital appreciation. This goal is pursued by investing in a diversified portfolio of these equities which TAM believes are trading at a discount to their intrinsic value. The minimum account size for this composite is \$1 million.

Todd Asset Management LLC, formerly Todd-Veredus Asset Management LLC, began operations on June 1, 1998 as Veredus Asset Management LLC ("VAM"). Effective May 1, 2009, VAM combined with Todd Investment Advisors, Inc. ("TIA"). TIA (and its predecessors) was founded in 1967 by Bosworth M. Todd. Upon the combination of VAM and TIA in 2009, Veredus Asset Management LLC (hanged its name to Todd-Veredus Asset Management LLC ("TVAM"). On February 28, 2013, after a change in ownership involving some VAM unitholders, TVAM changed its name to Todd Asset Management LLC. The firm continues to offer the same strategies managed by individuals using the process founded under TIA.

The IIV Composite contains fully discretionary, taxable, and tax-exempt accounts that use either the MSCI ACWI ex-US or the MSCI EAFE Index as the benchmark. Prior to April 1, 2010, this composite was known as the International Equity Composite; no changes in the strategy were made in conjunction with the name change. All fee-paying, fully discretionary portfolios under our management are included in a composite. Accounts are eligible for inclusion in the composite at the beginning of the first calendar quarter after the month of initial funding and upon being fully invested.

TAM claims compliance with the Global Investment Performance Standards (GIPS®). The Firm has been independently verified for the periods January 1, 2008 through December 31, 2023. VAM was verified for the period July 1, 1989 through December 31, 2007 by a previous verifier. TIA's compliance with the GIPS® standards has been verified for the period January 1, 1993 through April 30, 2009. The International Intrinsic Value Composite has been examined for the periods January 1, 2011 through December 31, 2023. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. To receive additional information regarding TAM, including a GIPS Composite Report for the strategy presented, contact Monica Slyter at 1-888-544-8633, or write Todd Asset Management LLC, 101 South Fifth Street, Suite 3100, Louisville, Kentucky 40202, or mslyter@toddasset.com.

The performance information is presented on a trade date basis, gross and net of management fees, and net of transaction costs and foreign withholding taxes, and includes the reinvestment of all income. Net of fee performance was calculated using the applicable annual management fee schedule of 0.80% applied monthly. Prior to January 2007, the management fee schedule applied to the composite was 0.60%. Actual investment advisory fees incurred by clients may vary. The currency used to calculate and express performance is U.S. dollars. All cash reserves and equivalents have been included in the performance.

The composite performance has been compared to the following benchmark. The index is unmanaged, and not available for direct investment; it includes reinvestment of dividends; it does not reflect management fees or transaction costs. The volatility of the index and a client account will not be the same. MSCI ACWI ex-U.S. (net) Index is a float-adjusted market capitalization index that is designed to measure the combined equity market performance of developed and emerging market countries excluding the United States. The ACWI ex-U.S. includes both developed and emerging markets. For investors who benchmark their U.S. and international stocks separately, this index provides a way to monitor international exposure apart from U.S. investments. The net index considers the impact of tax withholdings on dividend income.

Risks: Investments involve varying degrees of risk, and there can be no assurance that this product is suitable or profitable for your investment portfolio. The IIV product is designed for long-term investors, who are willing to accept short-term market price fluctuations. There are general and market risks involved in this product, along with the risks of ownership in a foreign security (ADR, or similar securities) including political instability, confiscation of property, reduced legal protection, market liquidity, and adverse changes in currency exchange rates. Investing in emerging market securities can magnify these risks due to their smaller economies. There are times the overall market may not favor value-style investing, and it is possible the intrinsic value of the underlying stocks may never be realized.

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<sup>&</sup>lt;sup>2</sup> Data Source: Todd Asset Management, Bloomberg and MSCI Barra. Strategy data presented is based on a representative portfolio having no client-provided restrictions, and is supplemental information to the Composite. Accuracy of Index weights derived from third party sources can not be guaranteed and are subject to change. Dividend yields reflect 12 month trailing dividend income divided by price, including special dividends. Dividend yield shown here is the yield on securities within the portfolio and should not be used as an indication of the income received from this portfolio. In accordance with MSCI GICS categories, benchmark sector weightings are compiled by TAM based on each stock's weight of the index noted as of the stated period. Investors should not assume that an investment in any of the listed securities was or will be profitable. See performance disclosure for additional information.

<sup>&</sup>lt;sup>3</sup> International Intrinsic Value ("IIV") Performance Disclosure